## Criteria for the Selection of an Instrument Vendor

The District 205 Instrumental Music Staff believes that having selected music companies provides parents and students with the best possible assurance of receiving quality instruments and service at a fair price. Parents are certainly free to acquire instruments, supplies, and method books through any source they wish, but we highly recommend you consider the criteria listed below as well as the recommended instrument list when making the important decision of where to rent or purchase your child's instrument. These criteria have been determined by our instrumental music teachers and are based on years of experience in their profession. Please ask any of us if you have additional questions regarding your instrument rental or the purchase of supplies and method books. We are here to help you.

- The vendor must be able to supply, in sufficient quantities, the instruments specified by the music department (including specific brand and model number).
- The vendor must offer a competitive financial package for instrument rental and purchase, including loss, damage, and repair (LDR) insurance. Consideration will also be given to the final purchase price of the instrument.
- The vendor will have on site repair facilities staffed by full-time, certified repair personnel.
- The vendor will provide a weekly service call by a company representative to each middle school band and/or orchestra director.
- The vendor will supply each middle school with a set of loaner instruments of equal quality to the rented instruments. These will be loaned to students when the rented instrument is in the repair shop so the student is not without an instrument.
- The vendor will supply a set of demonstration instruments to each middle school for use by the music staff during the recruitment process.
- The vendor will make prompt delivery of rented instruments before the first lesson date as specified by the music staff.
- The vendor will have in stock a full supply of music books used by the student as well as instrument supplies such as reeds, oils, strings, music stands, etc.
- The vendor must be experienced in school music service. They must also be able to produce recommendations from school districts in the Chicago suburban area to whom they currently supply instrument rental and purchase services.

## **Instrument Vendors**

\*Please refer to the criteria for selection of a vendor (on reverse of this page) as you consider your options for instrument rental and the purchase of supplies.

- ★ Quinlan and Fabish Music Company Music staff recommended dealer 6827 High Grove Boulevard Burr Ridge, IL 60527 (630) 6544111 (800) 63-SOUSA Fax (630) 654-4128 Website: www.gandf.com
- Luscombe Music, Inc. 110 W. Vallette Street Elmhurst, IL 60126 (630) 833-7381
- Ellman's Music
  508 W. 5th Ave
  Naperville, IL 60563
  (630)355-5880
- Music and Arts 907 W. Irving Park Road Itasca, IL 60143 (630) 285-1485 (800) 876-2370 Fax (630) 467-1090
- PM Music Center
  651 S. Route 59
  Aurora, IL 60504
  (630) 978-9927
  Fax (630) 972-9972